



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

2020 FWD  
5-PASSENGER  
TURBO 2.0L I-4 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
INFINITE BLACK  
INTERIOR  
PREMIUM LEATHER EBONY

LB L03514

| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>EXTERIOR</b> <ul style="list-style-type: none"><li>DUAL EXHAUST SYSTEM - CHROME TIPS</li><li>EASY FUEL CAPLESS FILLER</li><li>FULL LED HEADLAMPS</li><li>GRILLE - SATIN ALUMINUM</li><li>HANDS-FREE LIFTGATE</li><li>LED TAILLAMPS</li><li>PRIVACY GLASS</li><li>REAR WIPER/WASHER/DEFROST</li><li>SIDEVIEW MIRRORS</li><li>AUTOFOLD/HTD/SIGNL/SECURTY APPROACH LAMPS</li><li>WIPERS - INTERMITTENT</li></ul> | <b>INTERIOR</b> <ul style="list-style-type: none"><li>2ND ROW 60/40 POWERFOLD</li><li>AUTO-DIMMING REARVIEW MIRR</li><li>CABIN AIR FILTER</li><li>CARGO MANAGEMENT SYSTEM</li><li>DUAL-ZONE CLIMATE CONTROL</li><li>PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li><li>SEATS-COMFORT 10-WAY PWR DRIVER&amp;PASSENGER W/LUMBAR</li><li>SEATS-HEATED FRONT W/DRIVER MEMORY SETTING</li><li>SEATS-PREMIUM LEATHER</li></ul> | <b>FUNCTIONAL</b> <ul style="list-style-type: none"><li>AUTO HOLD</li><li>CRUISE CONTROL</li><li>ELECTRIC PWR ASST STEERING</li><li>HILL START ASSIST</li><li>INTELLIGENT ACCESS W/PUSH BUTTON START</li><li>LANE-KEEPING SYSTEM</li><li>LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY</li><li>REARVIEW CAMERA W/WASHER</li><li>REMOTE START</li><li>REVERSE SENSING SYSTEM</li><li>SECURICODE™ KEYLESS KEYPAD</li><li>SYNC3® W/ VOICE ACT NAV</li><li>UNIVERSAL GARAGE DOOR OPEN</li></ul> | <b>SAFETY/SECURITY</b> <ul style="list-style-type: none"><li>ADVANCETRAC WITH RSC</li><li>AIRBAGS-DUAL-STAGE FRONT</li><li>AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li><li>AUTO HIGH BEAMS</li><li>BLIND SPOT DETECTION W/CTA</li><li>PERIMETER ALARM</li><li>PERSONAL SAFETY SYSTEM™</li><li>PRE-COLLISION ASSIST W/AEB</li><li>SOS POST CRASH SYSTEM</li><li>TIRE PRESSURE MONITOR SYS</li></ul><br><b>WARRANTY</b> <ul style="list-style-type: none"><li>4YR/50K MILE WARRANTY</li><li>4YR/50K PICKUPDELIVERY SVC</li><li>6YR/70K MI POWERTRAIN WARR</li></ul> |

| INCLUDED ON THIS VEHICLE                                                                                                                                                | (MSRP)                 | PRICE INFORMATION                                       | (MSRP)                 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|---------------------------------------------------------|------------------------|
| <b>EQUIPMENT GROUP 101A</b> <ul style="list-style-type: none"><li>•18" PREM PAINTED ALUM WHEELS</li><li>•245/60R18 A/S BSW TIRES</li></ul>                              | 2,065.00               | BASE PRICE<br>TOTAL OPTIONS/OTHER                       | \$41,040.00<br>2,065.0 |
| <b>OPTIONAL EQUIPMENT/OTHER</b> <ul style="list-style-type: none"><li>.245/60R18 A/S BSW TIRES</li><li>50 STATE EMISSIONS</li><li>FRONT LICENSE PLATE BRACKET</li></ul> | NO CHARGE<br>NO CHARGE | TOTAL VEHICLE & OPTIONS/OTHER<br>DESTINATION & DELIVERY | 43,105.0<br>995.0      |
|                                                                                                                                                                         |                        | TOTAL BEFORE DISCOUNTS                                  | 44,100.00              |
|                                                                                                                                                                         |                        | EQUIPMENT GROUP SAVINGS                                 | - 250.00               |

|  |                                                                                                                                                                                                                                               |                          |                                                                                                                                                                                                                                                                                                                                                                     |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | RAMP ONE                                                                                                                                                                                                                                      |                          | TOTAL MSRP \$43,850.00                                                                                                                                                                                                                                                                                                                                              |
|  | REK9                                                                                                                                                                                                                                          |                          |                                                                                                                                                                                                                                                                                                                                                                     |
|  | RAMP TWO                                                                                                                                                                                                                                      | RAIL                     | <div> LINCOLN<br/>AUTOMOTIVE FINANCIAL SERVICES</div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div> |
|  |                                                                                                                                                                                                                                               | ITEM #:<br>51-1312 O/T 2 |                                                                                                                                                                                                                                                                                                                                                                     |
|  | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |                          | KK221 N RD 2X 015 000089 10 22 19                                                                                                                                                                                                                                                                                                                                   |

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



23

MPG

combined city/hwy

21

city

26

highway

4.3 gallons per 100 miles

You spend

\$1,250

more in fuel costs over 5 years compared to the average new vehicle.

Small SUVs range from 18 to 120 MPG. The best vehicle rates 136 MPGe.

Annual fuel cost

\$1,750

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

1510Best

Smog Rating (tailpipe only)

1510Best

This vehicle emits 384 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

2LMPJ6J91LBL03514



 **WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LLBL03514 TO 59173

Msg & Data rates may apply. Text HELP for help



[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)