



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2018 NAV L 4X4 BLACK LABEL

TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
CHROMA CRYSTAL BLUE

INTERIOR
YACHT CLUB THEME

JE L09967


STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE			
EXTERIOR <ul style="list-style-type: none">• 360 CAM W/FRT & REAR WASH• CLASS IV TRAILER TOW• EASY FUEL CAPLESS FILLER• FOG LAMPS• FULL LED LIGHTING• HANDS-FREE LIFTGATE W/ FOOT ACTIVATION• ILLUMINATED LINCOLN STAR• LINCOLN APPROACH/FAREWELL ELEMENTS• POWER ILLUMINATED RUNNING BOARDS• SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY• TRAILER SWAY CONTROL	INTERIOR <ul style="list-style-type: none">• 10" LCD CENTERSTACK SCREEN• 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS• 12" CONFIGURABLE LCD INSTRUMENT CLUSTER• 2ND ROW TIP-&SLIDE SEATS• 3RD ROW POWER RECLINE• DINAMICA® SUEDED CLOTH HEADLINER• HEATED STEERING WHEEL• PANORAMIC VISTA ROOF®• TECHNOLOGY PACKAGE• UPGRADED FLOORMATS• VENETIAN LEATHER SEATING SURFACES IN ALL 3 ROWS	FUNCTIONAL <ul style="list-style-type: none">• AUDIO- REVEL® ULTIMA SYST WITH 20 SPEAKERS• ACTIVE NOISE CONTROL• ADAPTIVE SUSPENSION (CCD)• AUTO HOLD• BLIS W/CROSS-TRAFFIC ALERT• LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY• LINCOLN DRIVE CONTROL - DRIVE MODES• REMOTE START• SIRIUSXM SAT N/A AK/HI• SYNC3® W/ VOICE ACT NAV• WINDSHIELD WIPER DE-ICER• WIRELESS CHARGING PAD	SAFETY/SECURITY <ul style="list-style-type: none">• ADVANCETRAC WITH RSC• FORWARD AND REVERSE SENSING SYSTEM• INCLINATION SENSOR• INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS)• PERIMETER ALARM• PERSONAL SAFETY SYSTEM• SIDE IMPACT PROTECTION SYS• SOS POST CRASH SYSTEM

INCLUDED ON THIS VEHICLE	(MSRP)	PRICE INFORMATION	(MSRP)
EQUIPMENT GROUP 800A		BASE PRICE	\$96,905.00
OPTIONAL EQUIPMENT/OTHER		TOTAL OPTIONS/OTHER	4,995.00
2018 MODEL YEAR			
CHROMA CRYSTAL BLUE	1,750.00	TOTAL VEHICLE & OPTIONS/OTHER	101,900.00
3.73 RATIO E-LTD SLIP AXLE		DESTINATION & DELIVERY	1,195.00
50 STATE EMISSIONS	NO CHARGE		
PERFECT POSITION ST W/ACT MOTN	1,250.00		
LINCOLN PLAY-REAR SEAT ENT	1,995.00		
FRONT LICENSE PLATE BRACKET	NO CHARGE		

	RAMP ONE		TOTAL MSRP \$103,095.00
	CS76		
	RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
		KENTUCKY	
	METHOD OF TRANSP.	ITEM #: 51-4770 0/T 1	SPECIAL ORDER
	CONVOY	JD101 N RD 2X 825 000192 04 10 18	

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18 MPG

combined city/hwy

16 city

21 highway

5.6 gallons per 100 miles

Standard SUVs range from 11 to 93 MPG. The best vehicle rates 136 MPGe.

You spend **\$3,250** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,000

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

1 3 10 Best

This vehicle emits 499 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.



Smog Rating (tailpipe only)

1 5 10 Best


Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	Not Rated
Based on the risk of injury in a side impact.		
Rollover	Not Rated	
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



L I N C O L N



Scan this code to experience this vehicle or text 5LJEL09967 to 59173

or Visit lincoln.com/windowsticker

Standard messaging & data plan rates may apply.



Lincoln Protect

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer for additional details, or visit www.LincolnOwner.com for more information.



LINCOLN AUTOMOTIVE FINANCIAL SERVICES

Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.LincolnAFS.com.