



www.fordvehicles.com

VEHICLE DESCRIPTION

# FOCUS

2011 4-DOOR SEDAN SE  
5-PASSENGER  
2.0L DOHC I4 ENGINE  
AUTOMATIC TRANSMISSION

EXTERIOR  
INGOT SILVER METALLIC  
INTERIOR  
MEDIUM STONE CLOTH SEATS

BW 167395

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

**EXTERIOR**

- 15" ALLOY WHEELS
- GRILLE, 2-BAR CHROMED
- HALOGEN HEADLAMPS
- REAR WINDOW DEFROSTER
- VARIABLE INTERVAL WIPERS
- PWR WINDOWS & MIRRORS

- ADVANCETRAC W/ESC
- MYKEY
- EUROPEAN INSPIRED SUSPENSION

**SAFETY/SECURITY**

- ANTI-LOCK BRAKING SYSTEM
- DRIVER/PASSENGER AIR BAGS
- SIDE AIR BAGS/CURTAINS
- CHILD SAFETY REAR DR LOCKS
- LATCH CHILD SAFETY SYSTEM
- OCCUPANT CLASSIFICATION SYS
- SECURILOCK PASS ANTI THEFT
- PERIMETER ALARM
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

**INTERIOR**

- AM/FM STEREO SINGLE CD/MP3
- AUXILIARY AUDIO INPUT JACK
- SIRIUS SAT RADIO N/A AK&HI
- AIR CONDITIONING
- CLOTH BUCKET FRONT SEATS
- 60/40 SPLIT FOLD REAR SEAT
- MESSAGE CENTER
- TILT STEERING WHEEL
- PWR DOOR LOCKS
- W/REMOTE KEYLESS ENTRY
- 12V POWER OUTLETS (2)

**FUNCTIONAL**

PRICE INFORMATION

Manufacturer's Suggested Retail Price

STANDARD VEHICLE PRICE **\$17,270.00**

**INCLUDED ON THIS VEHICLE**

- RAPID SPEC 201A 890.00
- SYNC VOICE ACTIVATED SYSTEMS
- CRUISE CONTROL
- REDUNDANT AUDIO CONTROLS
- LTHR WRAPPED STEERING WHEEL

**OPTIONAL EQUIPMENT**

- AUTOMATIC TRANSMISSION 815.00
- 50 STATE EMISSIONS NO CHARGE
- TOTAL OPTIONS 1,705.00

TOTAL VEHICLE & OPTIONS 18,975.00  
DESTINATION & DELIVERY 725.00

**TOTAL BEFORE DISCOUNTS 19,700.00**

**RAPID SPEC SAVINGS - 300.00**

## EPA Fuel Economy Estimates

CITY MPG

**25**

Expected range for most drivers 20 to 30 MPG

HIGHWAY MPG

**34**

Expected range for most drivers 28 to 40 MPG

Estimated Annual Fuel Cost

**\$1,606**

based on 15,000 miles at \$3.00 per gallon

Combined Fuel Economy

This Vehicle

**28**

11 42

All Compacts

Your actual mileage will vary depending on how you drive and maintain your vehicle.



This vehicle qualifies for auto insurance discounts, call 1-866-367-3131 or visit www.fordautoinsurance.com for availability in your state.

**TOTAL MSRP \$19,400.00**

### GOVERNMENT SAFETY RATINGS

**Frontal Crash** Driver Passenger **Not Rated**  
**Not Rated**

Star ratings based on the risk of injury in a frontal impact. Frontal ratings should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat Rear seat **Not Rated**  
**Not Rated**

Star ratings based on the risk of injury in a side impact.

**Rollover** ★ ★ ★ ★  
Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or call 1-888-327-4236



See the FREE Fuel Economy Guide at dealers or [www.fueleconomy.gov](http://www.fueleconomy.gov)



SOLD TO	ONE	DEALER NO.	METHOD OF TRANSP. <b>RAIL</b>
	<b>RA1P</b>		ITEM #: 71-2122 O/T 2
SHIP TO (IF OTHER THAN SOLD TO)	TWO	1FAHP3FN3BW167395 	
SHIP THROUGH	FINAL ASSEMBLY POINT <b>WAYNE</b>	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. <b>AJ171 N RA 2X 115 001512 09 17 10</b>	



**EXTENDED SERVICE PLAN**

Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury Dealers. Ask your dealer for prices and additional details or see our website at [www.ford-esp.com](http://www.ford-esp.com).



xxxxxxNA

05/14/2020

320-417NA REV. 5/07

While the government's crash test methods for 2011MY vehicles have changed, our high level of crash safety performance hasn't. Testing shows that the 2010 model year version of this vehicle received the following ratings:

**2010 GOVERNMENT SAFETY RATINGS**

<b>Frontal</b>	<b>Driver</b>	★ ★ ★ ★
<b>Crash</b>	<b>Passenger</b>	★ ★ ★ ★

Star ratings based on the risk of injury in a frontal impact.  
Frontal ratings should ONLY be compared to other vehicles of similar size and weight.

---

<b>Side</b>	<b>Front seat</b>	★ ★ ★ ★ ★
<b>Crash</b>	<b>Rear seat</b>	★ ★ ★ ★

Star ratings based on the risk of injury in a side impact.

---

**Rollover** ★ ★ ★ ★

Star ratings based on the risk of rollover in a single vehicle crash.

---

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).

***www.safercar.gov* or call 1-888-327-4236**



**Drive one.**

1FAHP3FN3BW167395



**TO BE REMOVED  
BY CUSTOMER ONLY**