



VEHICLE DESCRIPTION
FOCUS
 2018 5-DR HATCHBACK ST
 5-PASSENGER
 2.0L ECOBOOST ENGINE
 6-SPEED MANUAL TRANSMISSION

EXTERIOR
 TRIPLE YELLOW TRI-COAT
 INTERIOR
 CHARCOAL BLACK CLOTH SEATS

JL 260962

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- ACTIVE GRILLE SHUTTERS
- EASY FUEL CAPLESS FILLER
- EXHAUST-UNIQUE BRIGHT-TIPPED CENTER-EXIT
- FOG LAMPS
- GRILLE - BLACK
- HEADLAMPS - AUTO HALOGEN
- MIRRORS -MAN-FOLD POWER W/ INTEGRATED BLIND SPOT
- REAR SPOILER, ST UNIQUE
- TURN SIGNAL INDICATORS
- WIPERS- INTERMITTENT

INTERIOR

- 60/40 SPLIT FOLD REAR SEAT
- A/C CLIMATE CONTROL
- BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS
- CENTER CONSOLE W/ARMREST
- CENTER CONSOLE W/STORAGE
- CUPHOLDERS - 4
- DUAL ILLUM VANITY MIRRORS
- FLOORMATS-1ST AND 2ND ROW
- ILLUMINATED ENTRY
- LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTRO
- POWER DOOR LOCKS
- REAR-WINDOW DEFROSTER
- TILT/TELESCOPE STR COLUMN

FUNCTIONAL

- 12V POWERPOINT (2)
- ADVANCETRAC W/ESC
- AM/FM, MP3, 6-SPEAKERS
- BRAKES, 4-WHEEL DISC/ABS
- COMPASS/TEMP/TRIP COMPUTER
- ELECTRONIC PWR ASST STEER
- FULL-SIZE SPARE TIRE
- INTELLIGENT ACCESS W/PUSH BUTTON START
- MYKEY®
- ONE TOUCH UP/DOWN FRONT/REAR WINDOWS
- REAR VIEW CAMERA
- REMOTE KEYLESS ENTRY

SAFETY/SECURITY

- AIRBAG - DRIVER KNEE
- AIRBAGS - DUAL STAGE FRONT
- AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT
- AIRBAGS - SIDE AIR CURTAIN
- FRT-PASS SENSING SYSTEM
- PERIMETER ALARM
- TIRE PRESSURE MONITOR SYS
- SECURILOCK PASS ANTI THEFT

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

INCLUDED ON THIS VEHICLE

(MSRP)

EQUIPMENT GROUP 400A

OPTIONAL EQUIPMENT/OTHER

- 2018 MODEL YEAR
- TRIPLE YELLOW TRI-COAT
- FRONT LICENSE PLATE BRACKET
- 50 STATE EMISSIONS

595.00
 NO CHARGE
 NO CHARGE

PRICE INFORMATION

BASE PRICE	\$25,075.00
TOTAL OPTIONS/OTHER	595.00
TOTAL VEHICLE & OPTIONS/OTHER	25,670.00
DESTINATION & DELIVERY	875.00



ST Driving Experience

Included with your ST purchase is a day at the ST Octane Academy*, a performance driving experience at the Ford Performance Racing School.

ST Octane Academy experience includes:

- Learning how to get the maximum performance out of your new ST
- On-Track driving sessions with Instructors
- On-Track hot laps
- Forward 180 and Parking Box exercises
- Skid Car exercises
- Timed competition on an UrbanX course

To learn more about attending/registering for the ST Octane Academy, visit www.stoctaneacademy.com

*Octane Academy offer covers owner participation only and must be completed within one year of vehicle purchase. Valid for original owner only. Owner is responsible for transportation to event, lodging while at event as well as any incidental expenses

RAMP ONE		TOTAL MSRP \$26,545.00
RA1P		
RAMP TWO	FINAL ASSEMBLY PLANT	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
MICHIGAN		
METHOD OF TRANSP.	ITEM #: 71-3165 O/T 2	
RAIL		JA171 N RA 2X 815 001365 01 17 18

EPA DOT Fuel Economy and Environment Gasoline Vehicle

Fuel Economy

25 MPG
 combined city/hwy

22 city
 30 highway

4.0 gallons per 100 miles

Midsized Cars range from 14 to 136 MPG. The best vehicle rates 136 MPG.

You spend \$500 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only) 5

Smog Rating (tailpipe only) 3

This vehicle emits 356 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov
 Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash ★★★★★
 Driver Passenger

Side Crash ★★★★★
 Front seat Rear seat

Rollover ★★★★★
 Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.
 Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236

Go Further

1FADP3L99JL260962

Scan this code to experience this vehicle or text 1FJL260962 to 48028

or Visit ford.com/windowsticker

Standard messaging & data plan rates may apply.

Ford FORD PROTECT
 Insist on Ford Protect! The only extended service plan fully backed by Ford and honored at every Ford dealership in the U.S., Canada and Mexico. See your Ford dealer for additional details, or visit www.FordOwner.com for more information.

Ford FORD CREDIT
 Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Ford Dealer for details or visit www.FordCredit.com.