



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2018 NAV L 4X4 BLACK LABEL

TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
BLACK VELVET
INTERIOR
DESTINATION THEME

JE L08862

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- 360 CAM W/FRT & REAR WASH
- CLASS IV TRAILER TOW
- EASY FUEL CAPLESS FILLER
- FOG LAMPS
- FULL LED LIGHTING
- HANDS-FREE LIFTGATE W/ FOOT ACTIVATION
- ILLUMINATED LINCOLN STAR
- LINCOLN APPROACH/FAREWELL ELEMENTS
- POWER ILLUMINATED RUNNING BOARDS
- SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY
- TRAILER SWAY CONTROL

INTERIOR

- 10" LCD CENTERSTACK SCREEN
- 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS
- 12" CONFIGURABLE LCD INSTRUMENT CLUSTER
- 2ND ROW TIP-&-SLIDE SEATS
- 3RD ROW POWER RECLINE
- DINAMICA® SUEDED CLOTH HEADLINER
- HEATED STEERING WHEEL
- PANORAMIC VISTA ROOF®
- TECHNOLOGY PACKAGE
- UPGRADED FLOORMATS
- VENETIAN LEATHER SEATING SURFACES IN ALL 3 ROWS

FUNCTIONAL

- AUDIO- REVEL® ULTIMA SYST WITH 20 SPEAKERS
- ACTIVE NOISE CONTROL
- ADAPTIVE SUSPENSION (CCD)
- AUTO HOLD
- BLIS W/CROSS-TRAFFIC ALERT
- LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY
- LINCOLN DRIVE CONTROL - DRIVE MODES
- REMOTE START
- SIRIUSXM SAT N/A AK/HI
- SYNC3® W/ VOICE ACT NAV
- WINDSHIELD WIPER DE-ICER
- WIRELESS CHARGING PAD

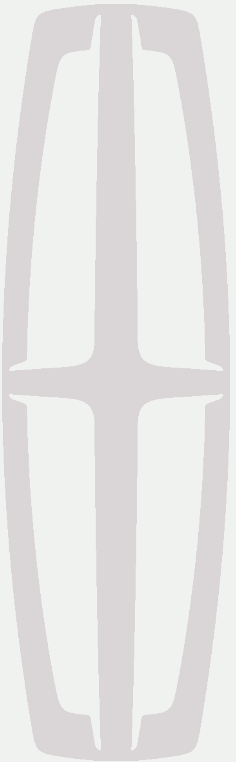
SAFETY/SECURITY

- ADVANCETRAC WITH RSC
- FORWARD AND REVERSE SENSING SYSTEM
- INCLINATION SENSOR
- INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS)
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM
- SIDE IMPACT PROTECTION SYS
- SOS POST CRASH SYSTEM

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR


| INCLUDED ON THIS VEHICLE | (MSRP) | PRICE INFORMATION | (MSRP) |
|---------------------------------|-----------|-------------------------------|-------------|
| EQUIPMENT GROUP 800A | | BASE PRICE | \$96,905.00 |
| OPTIONAL EQUIPMENT/OTHER | | TOTAL OPTIONS/OTHER | 1,250.00 |
| 3.73 RATIO E-LTD SLIP AXLE | | | |
| 50 STATE EMISSIONS | NO CHARGE | TOTAL VEHICLE & OPTIONS/OTHER | 98,155.00 |
| PERFECT POSITION ST W/ACT MOTN | 1,250.00 | DESTINATION & DELIVERY | 1,195.00 |
| FRONT LICENSE PLATE BRACKET | NO CHARGE | | |



| | | | | |
|--|-------------------|----------------------|-----------------------------------|---|
| | RAMP ONE | | TOTAL MSRP | \$99,350.00 |
| | RT41 | | | |
| | RAMP TWO | FINAL ASSEMBLY PLANT | KENTUCKY | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |
| | | | | |
| | METHOD OF TRANSP. | ITEM #: | 14-1704 0/T 1 | SPECIAL ORDER |
| | RAIL | | JC151 N RD 2X 825 000238 03 15 18 | |


EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18 MPG

combined city/hwy

16 city

21 highway

5.6 gallons per 100 miles

You spend

\$3,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,000

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1310Best




1510Best

This vehicle emits 499 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.


Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

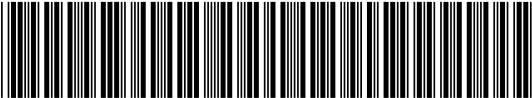
Overall Vehicle Score

Not Rated


Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

| | | |
|--|-------------------------|-----------|
| Frontal Crash | Driver Passenger | Not Rated |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. | | |
| Side Crash | Front seat Rear seat | Not Rated |
| Based on the risk of injury in a side impact. | | |
| Rollover | Not Rated | |
| Based on the risk of rollover in a single-vehicle crash. | | |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).
www.safercar.gov or 1-888-327-4236




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Standard messaging & data plan rates may apply.

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