



VEHICLE DESCRIPTION

# NAVIGATOR L

CE L08933

2012 NAVIGATOR L 4X2  
NAVIGATOR 7-PASSENGER  
5.4L SOHC V8 ENGINE  
6-SPEED AUTOMATIC O/D TRANS

EXTERIOR  
INGOT SILVER METALLIC  
INTERIOR  
CHARCOAL BLACK BUCKET SEATS

LINCOLN.COM

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

|  |   |  |   |
|--|---|--|---|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>· POWER LIFTGATE</li> <li>· RUNNING BOARDS - POWER DEPLOY</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>· LEATHER/WOOD STR WHEEL W/AUDIO &amp; CRUISE CONTROL</li> <li>· HEATED/COOLED FRONT SEATS - 10-WAY WITH DRIV MEMORY</li> <li>· 2ND ROW HEATED SEATS</li> <li>· PWR 3RD ROW FOLD FLAT SEAT</li> <li>· DUAL-ZONE ELECTRONIC CLIMATE CONTROL</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>· ANTI-LOCK BRAKING SYSTEM</li> <li>· POWER ADJ PEDALS W/MEMORY</li> <li>· PWR FOLD/ HEATED/ SIGNAL/ MEMORY MIRROR</li> <li>· HID HEADLAMPS</li> <li>· VOICE ACT NAVIGATION SYS</li> <li>· SYNC VOICE ACTIVATED SYS</li> <li>· THX II CERTIFIED AUDIO SYS</li> <li>· SIRIUS SAT RADIO N/A AK/HI</li> <li>· REAR AUX CLIMATE CONTROL</li> <li>· FWD &amp; REVERSE SENSING SYS</li> <li>· RAIN-SENSING WIPERS</li> <li>· REMOTE KEYLESS W/KEYPAD</li> <li>· MYKEY</li> <li>· TRAILER SWAY CONTROL</li> </ul> | <ul style="list-style-type: none"> <li>· EASY FUEL CAPLESS FUEL FIL</li> </ul> <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>· ADVANCETRAC WITH RSC</li> <li>· SIDE IMPACT PROTECTION SYS</li> <li>· SAFETY CANOPY SYSTEM</li> <li>· PASSIVE ANTI-THEFT SECURILOCK SYSTEM</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>· 4YR/50K MILE WARRANTY</li> <li>· 6YR/70K MI POWERTRAIN WARR</li> <li>· 4YR/50K COMPLIMNTRY MAINT</li> </ul> |
|--|---|--|---|

|   |                               |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
|---|-------------------------------|-----------|----------------|--------|------------------------|-------|-----------------------------|--------|---------------------------|--------|--------------------------------|----------|-----------------------------|-----------|----------------------|---|------------|-------------|---------------|----------|-------|--|-------------------------|-----------|------------------------|--------|----------------------|
| <p><b>INCLUDED ON THIS VEHICLE</b></p> <p><b>EQUIPMENT GROUP 100A</b></p> <p><b>OPTIONAL EQUIPMENT</b></p> <table border="0"> <tr><td>2ND ROW BUCKETS W/CONSOLE DLT</td><td>NO CHARGE</td></tr> <tr><td>POWER MOONROOF</td><td>995.00</td></tr> <tr><td>ALL WEATHER FLOOR MATS</td><td>75.00</td></tr> <tr><td>POWERCODE REMOTE START *ACC</td><td>345.00</td></tr> <tr><td>MONOCHROME APPEARANCE PKG</td><td>420.00</td></tr> <tr><td>HEADREST DVD ENTERTAINMENT*FIA</td><td>1,995.00</td></tr> <tr><td>FRONT LICENSE PLATE BRACKET</td><td>NO CHARGE</td></tr> </table> | 2ND ROW BUCKETS W/CONSOLE DLT | NO CHARGE | POWER MOONROOF | 995.00 | ALL WEATHER FLOOR MATS | 75.00 | POWERCODE REMOTE START *ACC | 345.00 | MONOCHROME APPEARANCE PKG | 420.00 | HEADREST DVD ENTERTAINMENT*FIA | 1,995.00 | FRONT LICENSE PLATE BRACKET | NO CHARGE | <p><b>[MSRP]</b></p> | <p><b>PRICE INFORMATION</b></p> <table border="0"> <tr><td>BASE PRICE</td><td>\$59,940.00</td></tr> <tr><td>TOTAL OPTIONS</td><td>3,830.00</td></tr> <tr><td colspan="2"><hr/></td></tr> <tr><td>TOTAL VEHICLE &amp; OPTIONS</td><td>63,770.00</td></tr> <tr><td>DESTINATION &amp; DELIVERY</td><td>995.00</td></tr> </table> | BASE PRICE | \$59,940.00 | TOTAL OPTIONS | 3,830.00 | <hr/> |  | TOTAL VEHICLE & OPTIONS | 63,770.00 | DESTINATION & DELIVERY | 995.00 | <p><b>[MSRP]</b></p> |
| 2ND ROW BUCKETS W/CONSOLE DLT   | NO CHARGE                     |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| POWER MOONROOF  | 995.00                        |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| ALL WEATHER FLOOR MATS  | 75.00                         |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| POWERCODE REMOTE START *ACC   | 345.00                        |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| MONOCHROME APPEARANCE PKG   | 420.00                        |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| HEADREST DVD ENTERTAINMENT*FIA  | 1,995.00                      |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| FRONT LICENSE PLATE BRACKET   | NO CHARGE                     |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| BASE PRICE  | \$59,940.00                   |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| TOTAL OPTIONS   | 3,830.00                      |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| <hr/>   |                               |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| TOTAL VEHICLE & OPTIONS   | 63,770.00                     |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |
| DESTINATION & DELIVERY  | 995.00                        |           |                |        |                        |       |                             |        |                           |        |                                |          |                             |           |                      |   |            |             |               |          |       |  |                         |           |                        |        |                      |

## EPA Fuel Economy Estimates

GASOLINE CITY MPG

# 14

Expected range for most drivers  
11 to 17 MPG

\*Fuel economy when operating on E85 will yield different values than gasoline. See Fuel Economy Guide for more information.

Dual Fuel Vehicle\* Gasoline-Ethanol(E85)

Estimated Annual Fuel Cost  
**\$3,469**

based on 15,000 miles at \$3.70 per gallon of gasoline

Combined Gasoline Fuel Economy

This Vehicle

# 16

10 32

All SUVs

GASOLINE HIGHWAY MPG

# 20

Expected range for most drivers  
16 to 24 MPG

Your actual mileage will vary depending on how you drive and maintain your vehicle.



See the FREE Fuel Economy Guide at dealers or [www.fueleconomy.gov](http://www.fueleconomy.gov)



### GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score** ★ ★ ★ ★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|                      |           |         |
|----------------------|-----------|---------|
| <b>Frontal Crash</b> | Driver    | ★ ★ ★   |
|                      | Passenger | ★ ★ ★ ★ |

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

|                   |            |           |
|-------------------|------------|-----------|
| <b>Side Crash</b> | Front seat | ★ ★ ★ ★ ★ |
|                   | Rear seat  | ★ ★ ★ ★ ★ |

Based on the risk of injury in a side impact.

|                 |       |
|-----------------|-------|
| <b>Rollover</b> | ★ ★ ★ |
|-----------------|-------|

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

### Included in the LINCOLN COMMITMENT Owner Benefits Package:

- \* 4YR/50,000 Mile Bumper-to-Bumper Warranty
- \* 6YR/70,000 Mile Powertrain Warranty
- \* 6YR/70,000 Mile 24-hour Roadside Assistance
- \* Complimentary Scheduled Maintenance for 4YR/50,000 Miles<sup>1</sup>
- \* Fully Transferable and without Deductible

<sup>1</sup> Excluded for buyers utilizing a FIN Code.



Scan this code to experience this vehicle or text 5LCEL08933 to 59173

or Visit [lincoln.com/windowsticker](http://lincoln.com/windowsticker)

Standard messaging & data plan rates may apply.

|                   |                                   |   |             |
|-------------------|-----------------------------------|---|-------------|
| RAMP ONE          | CA02                              | TOTAL MSRP  | \$64,765.00 |
| RAMP TWO          | FINAL ASSEMBLY PLANT              | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |             |
|                   | KENTUCKY                          |   |             |
| METHOD OF TRANSP. | ITEM #: 26-1338 O/T 2             |   |             |
| CONVOY            | CH151 N RD 2X 220 000159 08 15 12 |   |             |



LINCOLN EXTENDED SERVICE PLAN  
Lincoln ESP is the only extended service plan honored at every Lincoln dealership in the U.S. and Canada. See your Lincoln dealer for additional details or visit [www.LincolnOwner.com](http://www.LincolnOwner.com) for more information.

LINCOLN AUTOMOTIVE FINANCIAL SERVICES  
Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit [www.LincolnAFS.com](http://www.LincolnAFS.com).