

VEHICLE DESCRIPTION

JR 623601

MKZ HEV

2018 MKZ RESERVE HEV FWD

2.0L I4 HEV ENGINE  
E-CVT AUTO TRANS PWR SPLT

EXTERIOR  
MAGNETIC GREY METALLIC  
INTERIOR  
EBONY LEATHER

| STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                           |
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| <b>EXTERIOR</b> <ul style="list-style-type: none"><li>• DOOR HANDLES - CHROME</li><li>• DUAL EXHAUST SYSTEM - CHROME TIPS</li><li>• HEADLAMPS - ADAPTIVE W/ SIGNATURE LIGHTING</li><li>• HEATED PWR MIRRORS W/ MEM &amp; SECURITY APPROACH LAMPS</li><li>• LED TAILLAMPS</li><li>• TRUNK LID - POWER</li></ul> | <b>INTERIOR</b> <ul style="list-style-type: none"><li>• AMBIENT LIGHTING</li><li>• AUTO-DIMMING REARVIEW MIRR</li><li>• DUAL-ZONE ELECTRONIC CLIMATE CONTROL</li><li>• HEATED/COOLED FRONT SEATS - 10-WAY WITH DRIV MEMORY</li><li>• LEATHER SEATING SURFACES</li><li>• PWR CONVERTER 110V OUTLET</li><li>• POWER TILT/TELESCOPE STEERING COLUMN</li><li>• SEATS -PWR DRVR/PASS WITH 4-WAY POWER LUMBAR</li><li>• SMARTGAUGE W/ECOGUIDE</li></ul> | <b>FUNCTIONAL</b> <ul style="list-style-type: none"><li>• BLIS W/CROSS-TRAFFIC ALERT</li><li>• INTELLIGENT ACCESS W/PUSH BUTTON START</li><li>• LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY</li><li>• LINCOLN DRIVE CONTROL</li><li>• ADAPTIVE SUSPENSION (CCD)</li><li>• REAR VIEW CAMERA</li><li>• REGENERATIVE BRAKING SYS</li><li>• SIRIUSXM SAT N/A AK/HI</li><li>• SYNC® 3</li><li>• VOICE ACT NAVIGATION SYS</li></ul> | <ul style="list-style-type: none"><li>• AIRBAGS - SIDE IMPACT / CURTAINS</li><li>• DRIVER/PASS KNEE AIR BAGS</li><li>• DUAL STAGE FRONT AIRBAGS</li><li>• PERIMETER ALARM</li><li>• PERSONAL SAFETY SYSTEM</li><li>• SOS POST CRASH SYSTEM</li></ul><br><b>WARRANTY</b> <ul style="list-style-type: none"><li>• 4YR/50K MILE WARRANTY</li><li>• 6YR/70K MI POWERTRAIN WARR</li><li>• 4YR/50K PICKUPDELIVERY SVC</li></ul> |
|                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>SAFETY/SECURITY</b> <ul style="list-style-type: none"><li>• ADVANCETRAC ESC</li></ul>                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                           |

| INCLUDED ON THIS VEHICLE        | (MSRP)    | PRICE INFORMATION             |   | (MSRP)      |
|---------------------------------|-----------|-------------------------------|---|-------------|
| <b>EQUIPMENT GROUP 600A</b>     |           | BASE PRICE                    |   | \$40,170.00 |
|                                 |           | TOTAL OPTIONS/OTHER           |   | 1,895.00    |
|                                 |           |                               |   |             |
| <b>OPTIONAL EQUIPMENT/OTHER</b> |           | TOTAL VEHICLE & OPTIONS/OTHER |   | 42,065.00   |
| POWER MOONROOF                  | 1,200.00  | DESTINATION & DELIVERY        |   | 925.00      |
| CAL SPECIAL EDITION DISC B3H    | NO CHARGE |                               |   |             |
| 50 STATE EMISSIONS              | NO CHARGE | TOTAL BEFORE DISCOUNTS        |   | 42,990.00   |
| 19" POL ALUM WHLS W/PTD PKTS    | 695.00    | CAL SPECIAL EDITION DIS       | - | 1,950.00    |
| ALUMINUM TRIM PACKAGE           | NO CHARGE |                               |   |             |
| FRONT LICENSE PLATE BRACKET     | NO CHARGE | TOTAL SAVINGS                 | - | 1,950.00    |

|  |                   |                      |                                                                                                                                                                                                                                               |             |
|--|-------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
|  | RAMP ONE          |                      | TOTAL MSRP                                                                                                                                                                                                                                    | \$41,040.00 |
|  | RH27              |                      | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |             |
|  | RAMP TWO          | FINAL ASSEMBLY PLANT |                                                                                                                                                                                                                                               |             |
|  |                   | HERMOSILLO           |                                                                                                                                                                                                                                               |             |
|  | METHOD OF TRANSP. | ITEM #:              | 54-7636 0/T 2                                                                                                                                                                                                                                 |             |
|  | RAIL              |                      | JE172 N RD 2X 830 000106 05 17 18                                                                                                                                                                                                             |             |

EPA DOT

Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

40

combined city/hwy

41

city

38

highway

2.5

gallons per 100 miles

You save

\$2,250

in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$900

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

Smog Rating (tailpipe only)

1

9

10

Best

1

7

10

Best

This vehicle emits 222 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](#).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

Smartphone QR Code™

fueleconomy.gov

Calculate personalized estimates and compare vehicles

U.S. DEPARTMENT OF ENERGY

U.S. DEPARTMENT OF TRANSPORTATION

U.S. DEPARTMENT OF JUSTICE

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat Rear seat

★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](#) or 1-888-327-4236

3LN6L5MU4JR623601

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