



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2023 NAV L 4X4 RESERVE  
NAVIGATOR 7-PASSENGER  
TWIN-TURBOCHARGED 3.5L V6  
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR  
INFINITE BLACK  
INTERIOR  
BLACK ONYX/ROAST LEATHER

PE L01978

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- GRILLE - CHROME MESH
- HEADLAMPS - ADAPTIVE PIXEL PROJECTOR
- LED FOG LAMPS
- LED TAILLAMPS
- LINCOLN EMBRACE
- MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS
- PANORAMIC VISTA ROOF W/POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- AMBIENT LIGHTING
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-HTD/VENTILATED REAR
- SEATS-PERFECT POSITION PWR 24-WAY DRV&PASS W/LUMBAR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVEGLIDE
- ADAPT SUSPEN W/RD PREVIEW
- CNCTD BLT-IN NAV(3-YR INC)
- FWD/SD/RR PARKING SENSORS
- HEAD-UP DISPLAY
- INTEL ADAPT CRUISE CONTROL
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- SPEED SIGN RECOGNITION
- SYNC®4 W/EVR & 13.2" SCRΝ
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC™WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- ENHANCED SECURITY SYSTEM
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 201A

- TRI-ZONE ELECTRONIC TEMP CNTR
- BRANDED AUDIO SDARS HD
- PRIVACY GLASS
- EMBRACE - LIT GRILLE STAR

OPTIONAL EQUIPMENT/OTHER

PERFECT POSITION ST W/ACT MOTN  
2ND ROW CAPTAIN W/CONSOLE  
MONOCHROMATIC PACKAGE  
.BODY COLOR EXT MIRROR FINISH  
.MONOCHROMATIC LINCOLN BADGE  
.22" BLACK PAINTED ALUM WHEEL  
ENHANCED SECURITY ALARM  
3.73 NON-LMTED SLIP REAR AXLE  
LIFTGATE - STANDARD FUNCTIONAL  
ACTIVE PARK ASSIST 2.0 DELETE  
FRONT LICENSE PLATE BRACKET

(MSRP)

6,310.00

NO CHARGE  
1,995.00

NO CHARGE  
NO CHARGE  
- 55.00  
- 365.00  
NO CHARGE

PRICE INFORMATION

BASE PRICE

997,660.00

TOTAL OPTIONS/OTHER

7,885.00

TOTAL VEHICLE & OPTIONS/OTHER  
DESTINATION & DELIVERY

105,545.00  
1,895.00

(MSRP)

|  |                                                                                                                                                                                                                                               |                          |                                                                                                                                                                                                                                                                                                     |
|--|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | RAMP ONE                                                                                                                                                                                                                                      |                          | TOTAL MSRP \$107,440.00                                                                                                                                                                                                                                                                             |
|  | RA5R                                                                                                                                                                                                                                          |                          |                                                                                                                                                                                                                                                                                                     |
|  | RAMP TWO                                                                                                                                                                                                                                      | RAIL                     | <div><div></div><div>LINCOLN<br/>AUTOMOTIVE FINANCIAL SERVICES</div></div> <div>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafs.com">www.lincolnafs.com</a>.</div> |
|  |                                                                                                                                                                                                                                               | ITEM #:<br>14-M651 O/T 2 |                                                                                                                                                                                                                                                                                                     |
|  | This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above. |                          | PA191 N RD 2X 330 000148 01 19 23                                                                                                                                                                                                                                                                   |

EPA  
DOT

Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18

combined city/hwy

16

city

22

highway

5.6 gallons per 100 miles

You spend

\$4,250

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost

\$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

1

4

10

Best

1

6

10

Best

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

Not Rated  
Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat  
Rear seat

★★★★★  
★★★★★

Based on the risk of injury in a side impact.

Rollover

★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/ cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect®

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 5LPEL01978 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)