



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

PE **L10432**

2023 NAV L 4X4 RESERVE
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
BLACK ONYX LEATHER

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR	INTERIOR	FUNCTIONAL	SAFETY/SECURITY
<ul style="list-style-type: none"> GRILLE - CHROME MESH HEADLAMPS - ADAPTIVE PIXEL PROJECTOR LED FOG LAMPS LED TAILLAMPS LINCOLN EMBRACE MIRRORS-AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS PANORAMIC VISTA ROOF W/ POWER SHADE POWER ILLUMINATED RUNNING BOARDS 	<ul style="list-style-type: none"> 12" LCD DIG INSTR CLUSTER AMBIENT LIGHTING HEATED STEERING WHEEL PEDALS - PWR ADJ W/MEMORY POWER TILT/TELESCOPING STEERING WHEEL W/MEMORY POWERFOLD@ 3RD ROW SEATS - ONE TOUCH FOLD-FLAT SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY SEATS-HTD/VENTILATED REAR SEATS-PERFECT POSITION PWR 24-WAY DRVR&PASS W/LUMBAR TRI-ZONE CLIMATE CONTROL 	<ul style="list-style-type: none"> 360 DEGREE CAMERA ADAPT SUSPEN W/RD PREVIEW CNCTD BLT-IN NAV(3-YR INC) FWD/SD/RR PARKING SENSORS HEAD-UP DISPLAY INTEL ADAPT CRUISE CONTROL LINCOLN BLUECRUISE 1.0 LINCOLN DRIVE MODES PHONE AS A KEY SPEED SIGN RECOGNITION SYNC@4 W/EVR & 13.2" SCRIN WIRELESS CHARGING PAD 	<ul style="list-style-type: none"> ADVANCETRAC™ WITH RSC AIRBAGS-DUAL-STAGE FRONT AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS ENHANCED SECURITY SYSTEM PERIMETER ALARM PERSONAL SAFETY SYSTEM™ PRE-COLLISION ASSIST W/AEB TIRE PRESSURE MONITOR SYS
<p>WARRANTY</p> <ul style="list-style-type: none"> 4YR/50K MILE WARRANTY 4YR/50K PICKUPDELIVERY SVC 6YR/70K MI POWERTRAIN WARR 			

INCLUDED ON THIS VEHICLE (MSRP)

EQUIPMENT GROUP 201A	(MSRP)
•LUXURY PACKAGE	6,310.00
•PERFECT POSITION ST W/ACT MOT	
•EMBRACE - LIT GRILLE STAR	

OPTIONAL EQUIPMENT/OTHER

BLACK ONYX LEATHER	
ROOF RACK WITH CROSSBARS	250.00
2ND ROW CAPTAIN W/CONSOLE	NO CHARGE
ALL WTHR LINERS W/CARPET MATS	200.00
ENHANCED SECURITY ALARM	NO CHARGE
3.73 NON-LMTED SLIP REAR AXLE	NO CHARGE
22" 12-SPK BMA WHL/EBNY PCKTS	995.00
LIFTGATE - STANDARD FUNCTIONAL	- 55.00
ACTIVE PARK ASSIST 2.0 DELETE	- 365.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

PRICE INFORMATION (MSRP)

BASE PRICE	\$97,660.00
TOTAL OPTIONS/OTHER	7,335.00
TOTAL VEHICLE & OPTIONS/OTHER DESTINATION & DELIVERY	104,995.00
	1,895.00

RAMP ONE		TOTAL MSRP \$106,890.00
RA5R		
RAMP TWO	RAIL	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p>
	ITEM #: 14-Z400 O/T 2	
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		S875 R RD 2X 330 000001 08 12 24

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

18 MPG combined city/hwy

16 city 22 highway

Standard SUVs range from 14 to 102 MPG. The best vehicle rates 132 MPGe.

5.6 gallons per 100 miles

You spend \$4,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$2,450

Fuel Economy & Greenhouse Gas Rating (tailpipe only) **4**

Smog Rating (tailpipe only) **6**

This vehicle emits 498 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score Not Rated
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	Not Rated
Not Rated	Not Rated	Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat	Rear seat
★★★★★	★★★★★	★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP
Your Dashboard of Services & Features

Download the Lincoln Way app* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

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Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LPEL10432 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/