



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

2018 NAV L 4X4 BLACK LABEL

TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
CHROMA CRYSTAL BLUE
INTERIOR
YACHT CLUB THEME

JE L03124

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- 360 CAM W/FRT & REAR WASH
- CLASS IV TRAILER TOW
- EASY FUEL CAPLESS FILLER
- FOG LAMPS
- FULL LED LIGHTING
- HANDS-FREE LIFTGATE W/ FOOT ACTIVATION
- ILLUMINATED LINCOLN STAR
- LINCOLN APPROACH/FAREWELL ELEMENTS
- POWER ILLUMINATED RUNNING BOARDS
- SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY
- TRAILER SWAY CONTROL

INTERIOR

- 10" LCD CENTERSTACK SCREEN
- 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS
- 12" CONFIGURABLE LCD INSTRUMENT CLUSTER
- 2ND ROW TIP-&-SLIDE SEATS
- 3RD ROW POWER RECLINE
- DINAMICA® SUEDED CLOTH HEADLINER
- HEATED STEERING WHEEL
- PANORAMIC VISTA ROOF®
- TECHNOLOGY PACKAGE
- UPGRADED FLOORMATS
- VENETIAN LEATHER SEATING SURFACES IN ALL 3 ROWS

FUNCTIONAL

- AUDIO-REVEL® ULTIMA SYST WITH 20 SPEAKERS
- ACTIVE NOISE CONTROL
- ADAPTIVE SUSPENSION (CCD)
- AUTO HOLD
- BLIS W/CROSS-TRAFFIC ALERT
- LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY
- LINCOLN DRIVE CONTROL - DRIVE MODES
- REMOTE START
- SIRIUSXM SAT N/A AK/HI
- SYNC3® W/ VOICE ACT NAV
- WINDSHIELD WIPER DE-ICER
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC WITH RSC
- FORWARD AND REVERSE SENSING SYSTEM
- INCLINATION SENSOR
- INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS)
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM
- SIDE IMPACT PROTECTION SYS
- SOS POST CRASH SYSTEM

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 4YR/50K PREM MAINTENANCE
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 800A

OPTIONAL EQUIPMENT/OTHER

2018 MODEL YEAR

CHROMA CRYSTAL BLUE

3.73 RATIO E-LTD SLIP AXLE

CENTRAL AND SE 4X4 DISCOUNT

50 STATE EMISSIONS

PERFECT POSITION ST W/ACT MOTN

LINCOLN PLAY-REAR SEAT ENT

CARGO PACKAGE

(MSRP)

1,750.00

NO CHARGE

NO CHARGE

1,250.00

1,995.00

420.00

PRICE INFORMATION

BASE PRICE

TOTAL OPTIONS/OTHER

TOTAL VEHICLE & OPTIONS/OTHER

DESTINATION & DELIVERY

102,320.00

1,195.00

TOTAL BEFORE DISCOUNTS

CENTRAL AND SE 4X4 DISC

103,515.00

-

500.00

TOTAL SAVINGS

-

500.00

RESIDENCY RESTRICTIONS APPLY TO DISCOUNTS/SAVINGS - BASED ON CUSTOMER ZIP CODE. SEE DEALER FOR DETAILS.

(MSRP)

\$96,905.00

5,415.00

	RAMP ONE		TOTAL MSRP	\$103,015.00
	RA12		This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.	
	RAMP TWO	FINAL ASSEMBLY PLANT		
		KENTUCKY		
	METHOD OF TRANSP.	ITEM #:	25-N000 O/T 1	SPECIAL ORDER
	RAIL		JA091N RD2X 820 000079 01 09 18	

EPA DOT

Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



18

MPG

combined city/hwy

16

city

21

highway

5.6

gallons per 100 miles

You spend

\$3,250

more in fuel costs over 5 years compared to the average new vehicle.

Standard SUVs range from 11 to 93 MPG. The best vehicle rates 136 MPGe.

Annual fuel cost

\$2,000

Fuel Economy & Greenhouse Gas Rating (tailpipe only)

3

1

10

Best

Smog Rating (tailpipe only)

5

1

10

Best

This vehicle emits 499 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score

Not Rated

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash

Driver Passenger

Not Rated

Not Rated

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash

Front seat

Rear seat

Not Rated

Not Rated

Based on the risk of injury in a side impact.

Rollover

Not Rated

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236



5LMJJ3TT0JEL03124



Scan this code to experience this vehicle or text 5LJEL03124 to 59173

or Visit lincoln.com/windowsticker

Standard messaging & data plan rates may apply.



Lincoln Protect

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer for additional details, or visit www.LincolnOwner.com for more information.



LINCOLN
AUTOMOTIVE FINANCIAL SERVICES

Choose the vehicle you want. Whether you decide to lease or finance, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.LincolnAFS.com.