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9-NORMAL, NA, 101278, BF03, 000009174 BLEND

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1FAHP3H26 CL176131 NA

VEHICLE DESCRIPTION

FOCUS

2012 4-DR SDN SEL  
5-PASSENGER  
2.0L I4 GDI ENGINE  
6-SPD AUTO TRANSMISSION

EXTERIOR  
TUXEDO BLACK METALLIC  
INTERIOR  
MED LIGHT STONE LEATHER SEA

CL 176131

PRICE INFORMATION

Manufacturer's  
Suggested Retail Price

STANDARD VEHICLE PRICE \$20,270.00

INCLUDED ON THIS VEHICLE  
RAPID SPEC 302A 1,590.00  
•SEL PREMIUM PACKAGE  
•REAR PARKING AID SENSOR  
•WIPERS-FRONT RAIN SENSITIVE  
•17" ALLOY WHEELS  
•6-WAY POWER DRIVER'S SEAT

OPTIONAL EQUIPMENT  
50 STATE EMISSIONS NO CHARGE  
POWER MOONROOF 795.00  
TOTAL OPTIONS 2,385.00

TOTAL VEHICLE & OPTIONS 22,655.00  
DESTINATION & DELIVERY 725.00

TOTAL BEFORE DISCOUNTS 23,380.00

RAPID SPEC SAVINGS - 195.00

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- 16" ALLOY WHEELS
- HALOGEN HEADLAMPS
- FOG LAMPS
- GRILLE - BLACK
- BRIGHT BELTLINE MOLDING

INTERIOR

- AM/FM STEREO SINGLE CD/MP3
- 60/40 SPLIT FOLD REAR SEAT
- AMBIENT LIGHTING
- POWER WINDOWS & LOCKS
- LEATHER WRAPPED STR WHEEL
- W/CRUISE & AUDIO CONTROLS
- ILLUMINATED ENTRY

FUNCTIONAL

- ADVANCETRAC W/ESC
- SYNC VOICE ACTIVATED SYS
- A/C W/DUAL CLIMATE CONTROL
- EASY FUEL CAPLESS FILLER
- WINDOW EXPRESS DOWN

- UNIVER GARAGE DOOR OPENER
- 4-WHEEL DISC BRAKES W/ABS
- POWER LOCKS W/ REMOTE KEYLESS ENTRY

SAFETY/SECURITY

- ANTI-LOCK BRAKING SYSTEM
- DRIVER/PASSENGER AIR BAGS
- SIDE AIR BAGS/CURTAINS
- CHILD SAFETY REAR DR LOCKS
- LATCH CHILD SAFETY SYSTEM
- SECURILOCK PASS ANTI THEFT
- PERIMETER ALARM
- TIRE PRESSURE MONITOR SYS
- MYKEY

WARRANTY

- 3YR/36,000 BUMPER / BUMPER
- 5YR/60,000 POWERTRAIN
- 5YR/60,000 ROADSIDE ASSIST

EPA Fuel Economy Estimates

CITY MPG

27

Expected range  
for most drivers  
22 to 32 MPG

HIGHWAY MPG

37

Expected range  
for most drivers  
30 to 44 MPG

Estimated  
Annual Fuel Cost  
\$1,454

based on 15,000 miles  
at \$3.00 per gallon

Combined Fuel Economy

This Vehicle

31

14 41

All Compacts

Your actual  
mileage will vary  
depending on how you  
drive and maintain  
your vehicle.



*Ford Motor Company*  
Insurance Services

This vehicle qualifies for auto insurance discounts, call  
1-866-367-3131 or visit [www.fordautoinsurance.com](http://www.fordautoinsurance.com) for  
availability in your state.

TOTAL MSRP \$23,185.00

GOVERNMENT SAFETY RATINGS

Frontal Crash Driver Passenger Not Rated Not Rated

Star ratings based on the risk of injury in a frontal impact.  
Frontal ratings should ONLY be compared to other vehicles of  
similar size and weight.

Side Crash Front seat Rear seat Not Rated Not Rated

Star ratings based on the risk of injury in a side impact.

Rollover Not Rated

Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).

[www.safercar.gov](http://www.safercar.gov) or call 1-888-327-4236



See the FREE Fuel Economy Guide at dealers or [www.fueleconomy.gov](http://www.fueleconomy.gov)



72W 729

Marty Franich Ford/Enterprise  
6929 N. Lakewood Ave., #100  
Tulsa OK 74117

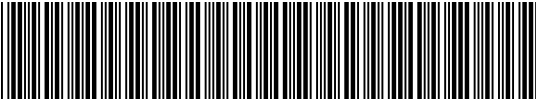
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72W 729

RAIL

72-A86T O/T 9

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MICHIGAN ASSEM

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EXTENDED  
SERVICE  
PLAN

Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury  
Dealers. Ask your dealer for prices and additional details or see our website at [www.ford-esp.com](http://www.ford-esp.com).

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