



DESCRIPTION **2020 / 9040C ES 300h Sedan**  
COLOR **CAVIAR**  
VIN **58AD21B16LU006085**  
FINAL ASSEMBLY POINT **GEORGETOWN, KENTUCKY, U.S.A.**

Delivered by Truck to:  
**JIM FALK LEXUS OF  
BEVERLY HILLS  
9701 WILSHIRE BLVD  
BEVERLY HILLS CA90212**

STANDARD EQUIPMENT & INSTALLED OPTIONS

STANDARD FEATURES

- \* 2.5 Liter 4-Cyl. Engine Plus Lexus Hybrid Drive
- \* 215 Total System Horsepower
- \* Electronically Controlled Continuously Variable Transmission
- \* Front Wheel Drive
- \* Drive Mode Select (Eco, Normal, Sport)
- \* Steering Wheel Mounted Paddle Shifters
- \* 17" Split-5-Spoke Alloy Wheels
- \* Rear Spoiler
- \* Lexus Safety System+ 2.0, Pre-Collision System with Pedestrian Detection, All Speed-Dynamic Radar Cruise Control, Lane Tracing Assist, Lane Departure Alert w/ Steering Assist, Intelligent High Beam Headlamps & Road Sign Assist
- \* 10 Airbags / Brake Assist w/Smart Stop Technology
- \* SmartAccess with Push-Button Start/Stop
- \* Backup Camera w/Dynamic Gridlines
- \* Bi-LED Headlamps / Daytime Running Lights
- \* Lexus Enform Safety Connect (3-Year Trial Incl'd)
- \* Lexus Enform Service Connect (Included for the First 10 Years of Ownership)
- \* Lexus Multimedia System with 8.0 in Color Display, 10-Speaker Lexus Premium Sound System, and

Voice Command

- \* Apple CarPlay and Android Auto Compatability
- \* Lexus Enform Wi-Fi, 4GB (3-Month Trial Included)
- \* Lexus Enform Remote (3-Year Trial Included) Compatible w/ Smartphone, Smart Watch, Devices Enabled with Google Assistant, or Amazon Alexa
- \* SiriusXM Satellite Radio (3-Month Trial Included)
- \* 10-Way Driver's & Front Passenger's Power Seats
- \* Electrochromic Heated Outside Mirrors
- \* Dual-Zone Automatic Climate Control
- \* One-Touch Open/Close Pwr Tilt-and-Slide Moonroof
- \* Carpet Floor Mats

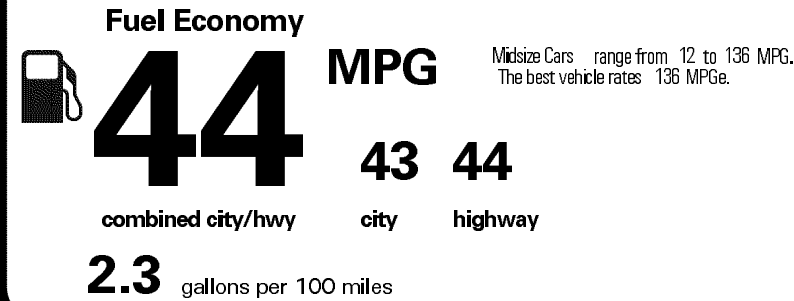
MANUFACTURER'S SUGGESTED RETAIL PRICE

- \*\* Blind Spot Monitor w/Rear Cross Traffic Alert and Intuitive Parking Assist w/Auto Braking 1,065.00
- \*\* 18-in Split 10-Spoke Alloy Wheels 770.00
- \*\* Navigation Package: Navigation System with 12.3-in Color Multimedia Display, Lexus Enform Dynamic Navigation (3-Year Trial Included), Dynamic Voice Command (Included for the First 10-Years of Ownership), and Lexus Enform Destination Assist (3-Year Trial Included) 1,820.00
- \*\* Premium Package: Lexus Memory System for Driver's for Driver's Seat, Outside Mirrors and Steering Wheel, Power Tilt and Telescopic Steering Wheel, Power Folding Outside Mirrors, Rain Sensing Wipers, and Heated and Ventilated Front Seats 1,375.00
- \*\* Heated Wood & Leather Trimmed Steering Whl with Windshield Wiper Deicer & Fast Response Int Heater 480.00
- \*\* Wood Trim 360.00
- \*\* Body Side Molding 210.00
- \*\* Door Edge Film 90.00
- \*\* Illuminated Door Sills 400.00
- \*\* Trunk Mat/Cargo Net/Whl Locks/Rr Bumper App/Glove 365.00

**\$41,760.00**

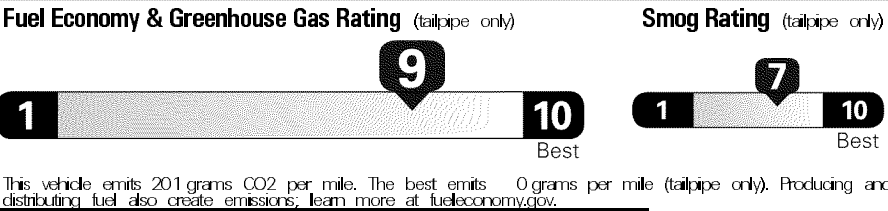
EPA DOT Fuel Economy and Environment

Gasoline Vehicle



**You save**  
**\$ 3,000**  
**in fuel costs**  
**over 5 years**  
compared to the average new vehicle.

**Annual fuel cost**  
**\$ 900**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**  
Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

**Overall Vehicle Score** ★★★★★  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** Driver Passenger ★★★★★  
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** Front seat Rear seat ★★★★★  
Based on the risk of injury in a side impact.

**Rollover** ★★★★★  
Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA)  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

SUB-TOTAL \$48,695.00  
DELIVERY, PROCESSING AND HANDLING FEE 1,025.00  
TOTAL **\$49,720.00**

APPLICABLE FEDERAL TAXES NOT INCLUDED

Manufacturer's suggested retail price includes manufacturer's recommended pre-delivery service.
License and title fees, state, local and applicable federal taxes, and dealer installed options and accessories are not included in the manufacturer's suggested retail price.
<b>LEXUS NEW VEHICLE LIMITED WARRANTY</b> ^ 4YR / 50000 mile basic coverage ^ 6YR / 70000 mile powertrain coverage ^ 6YR / Unlimited mile corrosion perforation warran ^ 8YR/100,000 mile hybrid component coverage ^ 10YR / 150,000 mile hybrid battery coverage See your Warranty and Services Guide for details.
<b>LEXUS IS PLEASED TO OFFER THE FOLLOWING OWNER SUPPORT PACKAGE WITH EACH NEW LEXUS</b> ^ 24 hour, 365 day/yr. roadside assistance plan ^ Complimentary 1st and 2nd scheduled maintenance services ^ Lodging for emergency breakdown 100 miles from home
An extended service contract may be available for this vehicle. Ask dealer for details

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