



DESCRIPTION **2018 / 9516A IS350 AWD SEDAN**  
 COLOR **ULTRA WHITE**  
 VIN **JTHCZ1D20J5015086**  
 FINAL ASSEMBLY POINT **TAHARA, AICHI, JAPAN**

Dealer Name / Address:  
**HENDRICK LEXUS NORTHLAKE**  
**10830 NORHTLAKE AUTO PLZA**  
**CHARLOTTE NC28269**

Delivered by Truck to:  
**LEXUS OF RICHMOND**  
**9703 MIDLOTHIAN PIKE**  
**RICHMOND VA23235**

**STANDARD EQUIPMENT & INSTALLED OPTIONS**

**STANDARD FEATURES**

- \* 3.5 liter V6-24 Valve, Dual Overhead Cam (DOHC), Direct Injection, Variable Valve Timing
- \* Intelligent Wide (VVT-iW) Intake;(VVT-i) Exhaust
- \* 311 hp 280 lb-ft Torque
- \* 6-Speed Automatic ECT Transmission with Steering Wheel Mounted Paddle Shifters
- \* Full Time All-Wheel Drive
- \* Drive Mode Select- ECO, Normal, Sport & Snow
- \* Double Wwishbone Front & Multi-link Rear Suspension
- \* Dynamic Radar Cruise Control
- \* Vehicle Dynamics Integrated Management (VDIM)
- \* Anti-Lock Braking System (ABS) w/Electronic Brakeforce Distribution (EBD) & Brake Assist (BA)
- \* 18" Aluminum 5-spoke Wheel 225/405R18 + 255/35R18 All-Season Tires
- \* Location Specific Tire Pressure Monitoring System
- \* LED Headlamps - Low & High Beams, LED Daytime Running Lights (DRLs)
- \* Dual Chrome Exhaust
- \* Power Tilt/Slide Moonroof w/One-Touch Open/Close
- \* SmartAccess with Push Button Start/Stop
- \* Airbags 10: Driver & Front Passenger: Front, Knee

- \* & Side (6), Rear Side (2), Side Curtain (2)
- \* Lexus Safety System +, Pre-Collision System (PCS) w/Pedestrian Detection, High Speed-Dynamic Radar
- \* Cruise Control; Lane Departure Alert w/Steering Assist & Intelligent High Beam Headlamps
- \* Back Up Camera
- \* Lexus Enform Safety and Service Connect (Complimentary for the First 10 yrs of Ownership)
- \* Lexus Enform Remote (1 yr Complimentary)
- \* Rear View Mirror- Auto Dimming, Homelink Garage Door Opener
- \* Driver Seat: Heated, 10-way power, (including 2-way lumbar), Passenger Seat: Heated, 8-way power / Folding Rear Seat (60/40 Split)
- \* Multi Information Display(MID)- Full Color Display Includes Audio, Phone & Trip Information
- \* Bluetooth Hands Free Phone & Audio Streaming
- \* Lexus Premium Display Audio System- HD Radio with Real-time Traffic & Weather, Gracenote Album Art, MP3 Player USB Integration, CD, SiriusXM
- \* Satellite Radio (3-month All Access Trial Subscription Included)
- \* Carpet Floor Mats

**MANUFACTURER'S SUGGESTED RETAIL PRICE**

- \*\* Blind Spot Monitor w/Rear Cross-Traffic Alert Includes Blind Spot Monitor Complimentary Credit of \$600 -N/C-
- \*\* F SPORT Package Includes: 2,365.00  
 Exterior: F SPORT Front Bumper & Spindle Grille, 18" F SPORT Split 5-Spoke Wheels, FR 225/40R18 RR 255/35R18, All Season Tires Interior: TFT Instrument Cluster, Heated & Ventilated Front F SPORT Seats, Perforated Leather Steering Wheel with F SPORT Logo and Shift Knob, Black Headliner, Aluminum Pedals, Silver Performance Trim and F SPORT Suspension
- \*\* Navigation: Remote Touch Interface, Lexus Enform Destination Assist (incl 1-yr trial subscription) & App Suite (Complimentary), Voice Command, Electrochromic Auto-Dimming Rearview Mirror 1,735.00
- \*\* Intuitive Parking Assist 500.00
- \*\* F SPORT Perforated Leather Heated Steering Wheel with Paddle Shifters 150.00
- \*\* Trunk Mat/Cargo Net/Whl Locks/Rr Bumper App/Glove 334.00
- \*\* All Weather Floor Liners 149.00
- \*\* Door Edge Guards 140.00
- \*\* Illuminated Door Sills 425.00
- \*\* Body Side Moldings 199.00

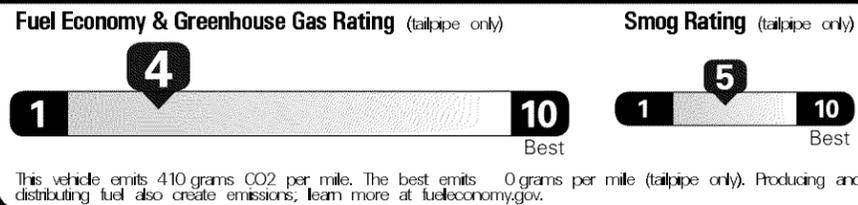
**\$43,995.00**

**EPA DOT Fuel Economy and Environment**

**Gasoline Vehicle**



**Annual fuel cost**  
**\$ 1,900**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.80 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**  
 Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★  
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash** ★★★★★  
 Driver Passenger  
 Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash** ★★★★★  
 Front seat Rear seat  
 Based on the risk of injury in a side impact.

**Rollover** ★★★★★  
 Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.  
 Source: National Highway Traffic Safety Administration (NHTSA)  
 www.safercar.gov or 1-888-327-4236

SUB-TOTAL **\$49,992.00**  
 DELIVERY, PROCESSING AND HANDLING FEE **995.00**  
 TOTAL **\$50,987.00**

**APPLICABLE FEDERAL TAXES NOT INCLUDED**

Manufacturer's suggested retail price includes manufacturer's recommended pre-delivery service.  
 License and title fees, state, local and applicable federal taxes, and dealer installed options and accessories are not included in the manufacturer's suggested retail price.  
**LEXUS NEW VEHICLE LIMITED WARRANTY**  
 Limited warranty coverage highlights include  
 ^ 4YR / 50000 mile basic coverage  
 ^ 6YR / 70000 mile powertrain coverage  
 ^ 6YR / Unlimited mile corrosion perforation warranty  
 See your Warranty and Services Guide for details.  
**LEXUS IS PLEASED TO OFFER THE FOLLOWING OWNER SUPPORT PACKAGE WITH EACH NEW LEXUS**  
 ^ 24 hour, 365 day/yr. roadside assistance plan  
 ^ Complimentary 1st and 2nd scheduled maintenance services  
 ^ Lodging for emergency breakdown 100 miles from home  
 An extended service contract may be available for this vehicle. Ask dealer for details

036004 213 66X 69 L075

