



DESC.: **HIGHLANDER HYBRD XLE-L4 FWD**  
VIN: **5TDKARAH7PS020994**  
YR/MDL: 2023/6961E  
CLR: MIDNIGHT BLACK METAL/EB20 (0218/20)  
FINAL ASSEMBLY POINT: PRINCETON, INDIANA, U.S.A.

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover.  
Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger ★★★★★

Based on the risk of injury in a frontal impact.  
Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars ( ★★★★★ ) with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA)

www.safercar.gov or 1-888-327-4236

STANDARD EQUIPMENT

UNLESS REPLACED BY OPTIONAL EQUIPMENT

MECHANICAL & PERFORMANCE

- 2.5L 4-Cylinder Engine, ECVT
- 3,500-lb Tow Capacity
- Drive Mode Select

SAFETY & CONVENIENCE

- Toyota Safety Sense 2.5+: Pre-Collision Sys w/Pedestrian Detection, Full-Speed Range Dynamic Radar Cruise Control, Lane Departure Alert w/Steering Assist, Lane Tracing Assist, Automatic High Beams, Road Sign Assist
- Blind Spot Monitor w/Rear Cross Traffic Alert
- Star Safety System
- Connected Services Capable. 4G Network Dependent. See Toyota.com for Details.
- LATCH-Lower Anchor & Tether for Children

EXTERIOR

- 18-in. Alloy Wheels
- LED Headlights, Taillights, Fog Lights
- Heated Power Outside Mirrors
- Power Liftgate
- Power Tilt/Slide Moonroof w/Sunshade

INTERIOR

- 8-in. Toyota Audio Multimedia w/6-Speakers, Wireless Apple CarPlay & Android Auto Compatibility
- SiriusXM w/3-Month Platinum Plan Trial
- Seating for 7; SofTex-Trimmed Seats
- Heated & Power Front Seats
- 3rd Row 60/40 Split Fold-Flat Seats
- Integrated 2nd Row Window Sunshades
- 3-Zone Auto Climate Control
- Wireless Smartphone Charger
- Auto-Dimming Mirror w/Garage Door Opener
- 14 Cup/Bottle Holders
- Lighted Vanity Mirrors
- 7-in. Color LCD Multi-Info Display
- For Full Product Details, Please Visit Toyota.com/HighlanderHybrid
- \*\*\*Full Tank of Gas\*\*\*

BASE MANUFACTURER'S SUGGESTED RETAIL PRICE **\$43,620.00**  
OPTIONAL EQUIPMENT

FE	50 State Emissions	
BS	Seating for 8; 2nd Row 60/40 Bench Seat	
2T	All-Wthr Floor/Cargo Liner	358.00
DH	Tow Hitch	759.00

EPA DOT Fuel Economy and Environment



Gasoline Vehicle

Fuel Economy



**36** MPG

combined city/hwy

36

city

35

highway

2.8 gallons per 100 miles

Small SUVs range from 14 to 123 MPG.  
The best vehicle rates 132 MPGe.

You save

**\$1,750**

in fuel costs  
over 5 years

compared to the  
average new vehicle.

Annual fuel Cost

**\$1,250**

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 245 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 28 MPG and costs \$8,000 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.95 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles



Smartphone  
QR Code



MANUFACTURER'S SUGGESTED RETAIL PRICE<sup>†</sup> **\$44,737.00**

DELIVERY, PROCESSING AND HANDLING FEE 1,335.00

TOTAL **\$46,072.00**

<sup>†</sup>Manufacturer's suggested retail price excludes delivery processing and handling fees, license and title fees, applicable federal, state and local taxes, and dealer and distributor options and accessories.

Delivered by Truck to: 25066  
LITHIA TOYOTA OF MISSOULA  
4001 BROOKS ST  
MISSOULA MT59804



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