



**VEHICLE DESCRIPTION**  
**LINCOLN NAVIGATOR** JE L15666

2018 NAV L 4X4 RESERVE EXTERIOR BLACK VELVET  
 TWIN-TURBOCHARGED 3.5L V6 INTERIOR EBONY  
 10-SPEED AUTOMATIC O/D TRAN

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

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| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• CLASS IV TRAILER TOW</li> <li>• EASY FUEL CAPLESS FILLER</li> <li>• FOG LAMPS</li> <li>• FULL LED LIGHTING</li> <li>• HANDS-FREE LIFTGATE W/ FOOT ACTIVATION</li> <li>• ILLUMINATED LINCOLN STAR</li> <li>• LINCOLN APPROACH/FAREWELL ELEMENTS</li> <li>• POWER ILLUMINATED RUNNING BOARDS</li> <li>• REAR VIEW CAMERA W/ WASH</li> <li>• SIDEVIEW MIRRORS PWR FOLD/ HEATED/SIGNAL/MEMORY</li> <li>• TRAILER SWAY CONTROL</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• 10" LCD CENTERSTACK SCREEN</li> <li>• 110V INVERTER, 6 USB, AND 4 12V CHARGING PORTS</li> <li>• 12" CONFIGURABLE LCD INSTRUMENT CLUSTER</li> <li>• 2ND ROW HEATED SEATS</li> <li>• 2ND ROW TIP-&amp;-SLIDE SEATS</li> <li>• 3RD ROW POWER RECLINE</li> <li>• HEATED STEERING WHEEL</li> <li>• HTD/VENTILATED FRT SEATS</li> <li>• LEATHER SEATING SURFACES</li> <li>• PANORAMIC VISTA ROOF®</li> <li>• PEDALS - PWR ADJ W/MEMORY</li> <li>• PWR 3RD ROW FOLD FLAT SEAT</li> <li>• TILT/TELESCOPE STR COLUMN</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• ACTIVE NOISE CONTROL</li> <li>• ADAPTIVE SUSPENSION (CCD)</li> <li>• AUTO HOLD</li> <li>• BLIS W/CROSS-TRAFFIC ALERT</li> <li>• ELECTRIC PWR ASST STEERING WITH WIFI CAPABILITY</li> <li>• LINCOLN CONNECT - 4G MODEM</li> <li>• LINCOLN DRIVE CONTROL - DRIVE MODES</li> <li>• REMOTE START</li> <li>• SIRIUSXM SAT N/A AK/HI</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• TRI-ZONE AUTO CLIMATE CTRL</li> <li>• WINDSHIELD WIPER DE-ICER</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC WITH RSC</li> <li>• FORWARD AND REVERSE SENSING SYSTEM</li> <li>• INCLINATION SENSOR</li> <li>• INDIVIDUAL TIRE PRESSURE MONITORING SYSTEM (TPMS)</li> <li>• LATCH SYSTEM</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM</li> <li>• SIDE IMPACT PROTECTION SYS</li> <li>• SOS POST CRASH SYSTEM</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
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**INCLUDED ON THIS VEHICLE (MSRP)**

<b>EQUIPMENT GROUP 300A</b>	
<b>OPTIONAL EQUIPMENT/OTHER</b>	
CENTRAL AND SE 4X4 DISCOUNT	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
HEAVY DUTY TRAILER TOW	1,865.00
.3.73 RATIO E-LTD SLIP AXLE	
SINGLE CD PLAYER	225.00
20 SPEAKERS W/SUB WOOFERS	995.00
22" PREMIUM PAINTED WHEEL	995.00
TECHNOLOGY PACKAGE	2,640.00
PERFECT POSITION ST W/ACT MOTN	1,250.00
CARGO PACKAGE	420.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

**PRICE INFORMATION (MSRP)**

BASE PRICE	\$84,905.00
TOTAL OPTIONS/OTHER	8,390.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>93,295.00</b>
DESTINATION & DELIVERY	1,295.00
<b>TOTAL BEFORE DISCOUNTS</b>	<b>94,590.00</b>
CENTRAL AND SE 4X4 DISC	- 500.00
<b>TOTAL SAVINGS</b>	<b>- 500.00</b>

RESIDENCY RESTRICTIONS APPLY TO DISCOUNTS/SAVINGS - BASED ON CUSTOMER ZIP CODE. SEE DEALER FOR DETAILS.

RAMP ONE	CC28	<b>TOTAL MSRP \$94,090.00</b>
RAMP TWO	FINAL ASSEMBLY PLANT KENTUCKY	
METHOD OF TRANSP.	CONVOY	ITEM #: 67-6979 O/T 2 JF151 N RD 2X 830 000144 06 15 18

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

**18 MPG** Standard SUVs range from 11 to 93 MPG. The best vehicle rates 136 MPGe.

combined city/hwy 16 city 21 highway

**5.6** gallons per 100 miles

**You spend \$3,250 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$2,000**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only) 3**

**Smog Rating (tailpipe only) 5**

This vehicle emits 499 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

**Frontal Crash ★★★★★**

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

**Side Crash ★★★★★**

Based on the risk of injury in a side impact.

**Rollover ★★★★★**

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



Barcode: 5LMJJ3LT8JEL15666

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