



VEHICLE DESCRIPTION  
**FOCUS**  
 2018 5-DR HATCHBACK ST  
 5-PASSENGER  
 2.0L ECOBOOST ENGINE  
 6-SPEED MANUAL TRANSMISSION

EXTERIOR  
 SHADOW BLACK  
 INTERIOR  
 CHARCOAL BLACK CLOTH SEATS

JL **230518**

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- |   |  |   |  |
|---|--|---|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>ACTIVE GRILLE SHUTTERS</li> <li>EASY FUEL CAPLESS FILLER</li> <li>EXHAUST-UNIQUE BRIGHT-TIPPED CENTER-EXIT</li> <li>FOG LAMPS</li> <li>GRILLE - BLACK</li> <li>HEADLAMPS - AUTO HALOGEN</li> <li>MIRRORS -MAN-FOLD POWER W/ INTEGRATED BLIND SPOT</li> <li>REAR SPOILER, ST UNIQUE</li> <li>TURN SIGNAL INDICATORS</li> <li>WIPERS- INTERMITTENT</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>60/40 SPLIT FOLD REAR SEAT</li> <li>A/C CLIMATE CONTROL</li> <li>BUCKET SEATS-MANUAL 6-WAY DRIVER, 4-WAY FRONT PASS</li> <li>CENTER CONSOLE W/ARMREST</li> <li>CENTER CONSOLE W/STORAGE</li> <li>CUPHOLDERS - 4</li> <li>DUAL ILLUM VANITY MIRRORS</li> <li>FLOORMATS-1ST AND 2ND ROW</li> <li>ILLUMINATED ENTRY</li> <li>LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTRO</li> <li>POWER DOOR LOCKS</li> <li>REAR-WINDOW DEFROSTER</li> <li>TILT/TELESCOPE STR COLUMN</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>12V POWERPOINT (2)</li> <li>ADVANCETRAC W/ESC</li> <li>AM/FM, MP3, 6-SPEAKERS</li> <li>BRAKES, 4-WHEEL DISC/ABS</li> <li>COMPASS/TEMP/TRIP COMPUTER</li> <li>ELECTRONIC PWR ASST STEER</li> <li>FULL-SIZE SPARE TIRE</li> <li>INTELLIGENT ACCESS W/PUSH BUTTON START</li> <li>MYKEY®</li> <li>ONE TOUCH UP/DOWN FRONT/REAR WINDOWS</li> <li>REAR VIEW CAMERA</li> <li>REMOTE KEYLESS ENTRY</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>AIRBAG - DRIVER KNEE</li> <li>AIRBAGS - DUAL STAGE FRONT</li> <li>AIRBAGS - FRONT SEAT MOUNTED SIDE IMPACT</li> <li>AIRBAGS - SIDE AIR CURTAIN</li> <li>FRT-PASS SENSING SYSTEM</li> <li>PERIMETER ALARM</li> <li>TIRE PRESSURE MONITOR SYS</li> <li>SECURILOCK PASS ANTI THEFT</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>3YR/36,000 BUMPER / BUMPER</li> <li>5YR/60,000 POWERTRAIN</li> <li>5YR/60,000 ROADSIDE ASSIST</li> </ul> |
|---|--|---|--|

<b>INCLUDED ON THIS VEHICLE</b>	<b>(MSRP)</b>	<b>PRICE INFORMATION</b>	<b>(MSRP)</b>
<b>EQUIPMENT GROUP 400A</b>		BASE PRICE	\$25,075.00
<b>OPTIONAL EQUIPMENT/OTHER</b>		TOTAL OPTIONS/OTHER	495.00
FRONT LICENSE PLATE BRACKET	NO CHARGE	TOTAL VEHICLE & OPTIONS/OTHER	25,570.00
50 STATE EMISSIONS	NO CHARGE	DESTINATION & DELIVERY	875.00
18" MACH ALUM W/BLACK POCKETS	495.00		



**ST Driving Experience**  
 Included with your ST purchase is a day at the ST Octane Academy\*, a performance driving experience at the Ford Performance Racing School. ST Octane Academy experience includes:

- Learning how to get the maximum performance out of your new ST
- On-Track driving sessions with Instructors
- On-Track hot laps
- Forward 180 and Parking Box exercises
- Skid Car exercises
- Timed competition on an UrbanX course

To learn more about attending/registering for the ST Octane Academy, visit [www.stoctaneacademy.com](http://www.stoctaneacademy.com)

\*Octane Academy offer covers owner participation only and must be completed within one year of vehicle purchase. Valid for original owner only. Owner is responsible for transportation to event, lodging while at event as well as any incidental expenses

	RAMP ONE	RH27	<b>TOTAL MSRP \$26,445.00</b>
	RAMP TWO	FINAL ASSEMBLY PLANT	
		MICHIGAN	This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.
	METHOD OF TRANSP.	ITEM #: 71-Z500 O/T 2	
	RAIL	HL081 N RA 2X 815 001524 11 08 17	

EPA DOT Fuel Economy and Environment Gasoline Vehicle

**Fuel Economy**  
**25** MPG  
 combined city/hwy city highway  
 4.0 gallons per 100 miles

Midsized Cars range from 13 to 136 MPG. The best vehicle rates 136 MPGe.

**You spend \$500 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,450**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only) **5** (Best)

**Smog Rating** (tailpipe only) **3** (Best)

This vehicle emits 356 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,750 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.40 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**  
 Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**  
 Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**Go Further**

1FADP3L95JL230518

Scan this code to experience this vehicle or text 1FJL230518 to 48028 or Visit [ford.com/windowsticker](http://ford.com/windowsticker)

Standard messaging & data plan rates may apply.

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